Computer Age Management Services Limited



<u>Issue Details</u>

Issue Size	₹2240 to ₹2242 Crores	Price Band:	₹1229 to ₹1230
IPO Date:	21 st Sep 2020 to 23 rd Sep 2020	Offer Ratio:	QIB:50%, HNI:15%, Retail: 35%
Bid Lot:	12 Equity Shares and in multiples thereafter		

Company Profile

Promoted by Great Terrain Investment Ltd, Computer Age Management Services Limited is a technology-driven financial infrastructure and services provider to mutual funds and other financial institutions. It is India's largest registrar and transfer agent of mutual funds with an aggregate market share of 69.4% based on mutual fund average assets under management ("AAUM") managed by their clients and serviced by them during November 2019 & their mutual fund clients include 4 of the 5 largest mutual funds as well as 9 of the 15 largest mutual funds based on AAUM during November 2019, according to the CRISIL Report.

They currently provide a comprehensive portfolio of technology-based services, such as transaction origination interface, transaction execution, payment, settlement and reconciliation, dividend processing, investor interface, record keeping, report generation, intermediary empanelment and brokerage computation and compliance related services, through their Pan-India network to their mutual fund clients, distributors and investors.

As of November 2019, they serviced ₹18.7 trillion of AAUM of 16 mutual fund clients. They have leveraged domain expertise, processes and infrastructure to diversify their offerings of services to cater to a variety of other financial services sectors such as

- > Electronic payment collections services business
- > Insurance services business
- > Alternative investment funds services business
- > Banking and non-banking services business
- > KYC registration agency business
- Software solutions business

Competitive Strengths

- Largest Infrastructure and Services Provider in a Large and Growing Mutual Funds Market
- Integrated Business Model and Longstanding Client Relationships in Mutual Funds Services Business
- Scalable Technology Enabled Ecosystem
- Strong Focus on Processes and Risk Management
- Experienced Management and Board and Marquee Shareholders

Financials (Restated Consolidated)

Particulars	March 31, 2020	March 31, 2019	March 31, 2018
Equity Share Capital	487.60	487.60	487.60
Reserves	4,910.52	3,925.25	3,947.63
Net Worth	5,398.12	4,412.85	4,435.23
Long term borrowings	-	-	-
Short term borrowings	-	-	-
Revenue from Operations	6,996.30	6,936.44	6,415.36
EBITDA	2,606.64	2,176.22	2,366.22
Profit Before Tax	2,507.77	2,008.73	2,265.82
Net Profit for the year	1,734.56	1,308.95	1,463.05

(₹ In Millions)

Key Risk Factors

- The coronavirus disease (COVID-19) has had an adverse effect on Company's business and operations and the extent to which it may continue to do so in the future, is uncertain and cannot be predicted.
- Significant disruptions in Company's information technology systems or breaches of data security could adversely affect their business and reputation.
- The Company derives a significant portion of the revenues from a few clients and the loss of one or more such clients could adversely affect its business and prospects.
- There have been instances of non-compliances with certain legislations and the Company has also received certain warning letters from SEBI and a show cause notice from the IRDAI in relation to certain aspects of the operations. For further details refer page 26, point 8 of RHP.
- The account aggregation business of one of the subsidiaries of the Company, CFISPL may not be viable as there is currently no certainty of revenue from account aggregation operations.
- The Company relies heavily on its existing brands and, specifically, the 'CAMS' brand name, the dilution of which could adversely affect its business and prospects.
- The Company is in the process of winding down its German operations and its banking and non-banking services business, which may adversely affect its business and results of operations.
- There are outstanding legal proceedings involving the Company, Subsidiaries and Directors. Further details can be referred on page 36, point 29.
- The Company is having certain contingent liabilities that have not been provided for in its financial statements, which, if they materialize, may adversely affect the Company's results of operations, financial condition and cash flows. For details, please refer page 36, point 31.
- The Company is not in possession of certain filings made by the Company with statutory authorities. Accordingly, it may be subject to regulatory actions and penalties in this regard.

(Please refer the entire list of risk factors given in section II (page 20 onwards) given in RHP)

Comparison with peers

Company	FV/Share (₹)	EPS (Basic)	RONW (%)	NAV (₹ per share)	P/E (times)
CAMS Ltd*	10	35.57	32.13%	110.71	-

* There are no listed companies in India that engage in a business similar to that of the Company. Accordingly, it is not possible to provide an industry comparison in relation to the Company.

Object of the Offer(₹ In Millions)ParticularsAmountTo carry out the Offer for Sale of up to 12,164,400 Equity Shares by the Selling Shareholders;[●]Achieve the benefits of listing the Equity Shares on the BSE[●]General corporate purposes[●]Net Proceeds[●]

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Registration details:

JM Financial Services Ltd. Corporate Identity Number: U67120MH1998PLC115415 Stock Broker - INZ000195834 (NSE - Member Code- 10548 | BSE - Clearing No. 325 | MSEI - Membership No.-58300); NCDEX-1282; MCX- 56555 Depository Participant- NSDL - IN-DP-NSDL-241-2004 | CDSL - IN-DP-CDSL-236-2004. Investment Adviser- INA000012351. Portfolio Manager- INP000000621 Mutual Fund Distributor- ARN0002; Research Analyst-INH000001196 Registered office Address: 7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi, Mumbai, Maharashtra Pin- 400025 Tel: (91 22) 6630 3030 |Fax: (91 22) 6630 3223 Corporate office Address: 5th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi, Mumbai, Maharashtra Pin- 400025 Tel: (91 22) 6704 3000/3024 3000 |Fax: (91 22) 6704 3139